



2016 Year End Carrier Deadlines

Carrier	Deadline for Underwriting	Policy Placement Deadline	Commission
(click on carrier below for full details)	ALL NEW BUSINESS REQUIREMENTS MUST BE SUBMITTED TO UNDERWRITING IN GOOD ORDER BY THE DATE LISTED TO ENSURE FINAL DECISION(S)	ALL POLICY DELIVERY REQUIREMENTS MUST BE RECEIVED BY THE CARRIER BY THE DATE LISTED TO ENSURE POLICY PLACEMENT IN 2016, NO EXCEPTIONS	Last Cycle for 2016
American General (AIG)	11/30/2016	12/19/2016	
Global Atlantic (Accordia)	11/22/2016 12pm CST	12/27/2016 12pm CST	12/30/2016
John Hancock	12/9/2016	12/21/2016	Check 12/28/2016 ACH/EFT 12/29/2016
Legal & General America (Banner)		12/30/2016	12/30/2016
Lincoln Life	12/1/2016	12/27/2016	12/16/2016
MetLife	12/7/2016	12/22/2016 3pm EST	12/23/2016
Minnesota Life (Securian)	12/23/2016 3pm CST-to receive commissions in 2016	12/28/2016 to overnight requirements/product changes/submit conversion/exchanges 12/30/2016 to process business	12/29/2016
Mutual Of Omaha		12/21/2016- All Life new business in force by 5pm 12/30/2016	12/30/2016
National Life Western LSW	12/16/2016	12/16/2016	12/22/2016
Nationwide	12/16/2016	12/27/2016	
Principal	12/16/2016	12/27/2016	
Protective	12/9/2016	12/19/2016	12/30/2016
Prudential	11/18/2016-Include YE or Year End on emails to help prioritize business.	12/16/2016 4pm EST	
OneAmerica	12/22/2016	12/23/2016 by close of business	12/23/2016
Transamerica		12/13/2016	12/30/2016
Voya	12/16/2016 all final UW requirements must be received	12/23/2016	12/30/2016